



Questions answered within hours.
Requirements submitted within minutes. NITAAC is pushing the envelope on speed for federal IT buyers.

Housed within NIH, NITAAC has been designated by the OMB to manage multiple Government-Wide Acquisition Contracts (GWACs) – IDIQ purchasing vehicles authorized by Congress to streamline IT acquisitions according to FAR Part 16.

NITAAC's product contract, ECS III, has all the commercial-off-the-shelf (COTS) technology you're looking for at discounted pricing. There's no need to get a special Delegation of Procurement Authority from NITAAC. Any federal buyer can access our new e-ordering system, follow the easy steps to submit an RFQ in minutes, and expect to award a delivery order in 1 to 3 days.

For COTS IT products and related services, try buying through NITAAC. It's a whole new way of doing business.

RFQs submitted
in **10 minutes or less.**

That's what we call
already done.



Everything's new but our name.

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>> **What's available on ECS III?**

Any federal civilian or DoD agency can use this contract to procure IT products and related services in the following six lots:

- Commercial Hardware, Software and Networking Equipment
- Commercial Telecommunications Equipment
- Scientific Research Stations and Other
- Software and Related Operating Systems
- Warranty and Maintenance Services
- Related Services (i.e. installation)

From handhelds to networking gear, software to satellite servers, ECS III is your go-to contract for commercial IT products.

>> **Why use ECS III?**

This contract can save your agency time and money. ECS III has a \$6B ceiling.

SPEED: RFQs can be posted in minutes. Products can be added to the contract within hours. Qualified responses are received by the due date you specify. Once your evaluations are complete, no further action is necessary to fulfill Fair Opportunity requirements so delivery orders can be awarded right away.

EASE: Any federal buyer can use our e-ordering system – no special Delegation of Procurement Authority is required by NITAAC. 70% of contract holders are small businesses with guaranteed discounted pricing. Open market items (within scope) under \$3,000 allowed.

FLEXIBILITY: Customized terms and conditions relevant to the delivery order can easily be added into the system. Consolidated Procurements (purchase agreements) can be utilized.

RESPONSIVENESS: Customer Support Center answers questions within 24 hours. Free training at your location for one or one hundred.

CONTROL: You define requirements, perform evaluations, select contractors, make awards and manage the procurement beginning to end.

COST EFFECTIVENESS: Prices are pre-competed and pre-negotiated; costs can't go up, only down. ½% fixed fee covers all value-added services.

Start moving from slow to Acquisition 2.0

Call or email NITAAC's Customer Support Center to set up your free on-site training, or visit our website to order now.

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Everything's new but our name.



For over a decade, the NIH Technology Acquisition and Assessment Center (NITAAC) has supported the DoD with government-wide acquisition contracts (GWACs) for information technology products, services and solutions. Our contract holders include some of the defense industry's leading providers – companies renowned for delivering value and innovation to the warfighter through reliable and secure net-centric technologies.

As new DoD initiatives demand even greater speed, efficiency and affordability, NITAAC stands ready with robust customer support. Our contract and program specialists are committed to 24-hour turnaround of DoD statements of work (SOWs), assuring requirements are clear, well-defined and on target for optimal response. We continually update our e-ordering systems to maximize operational effectiveness so that mission-critical requirements can be awarded in record time: 30 days or less for task orders; 1-3 days for delivery orders.

With a Memorandum of Agreement (MOA) regarding the use of NITAAC contracts in place since 2008, DoD certification for the current fiscal year and a clear directive by the Secretary of Defense to find more effective ways to secure IT, the Army, Air Force, Navy, Marines and other DoD entities can continue to count on NITAAC for fast, flexible and affordable procurements.

Together, we can help the DoD manage complexity, enhance warfighting capabilities and advance mission outcomes with an IT portfolio that is agile, intelligent and ready for battlefield deployment.

The digital battlefield is increasingly complex.

Purchasing IT solutions isn't.



DEPARTMENT of DEFENSE

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>> Dedicated warfighter support.

- MOA between DoD and NIH/NITAAC
- Current FY Certification between DoD and HHS
- Supported by DPAP for direct acquisitions
- Leading defense industry contractors
- Multiple GWACs for IT products, services and solutions
- No Special Procurement Authority required by NITAAC to use our e-ordering systems
- Free on-site training is available

>> Speed, efficiency and value.

- Submit RFPs, RFQs or RFI in 10 minutes or less
- Award task order in 30 days or less; delivery orders in 1-3 days
- 24-hour turnaround on SOWs; evaluated by contract specialists, returned with recommendations or released
- Dedicated customer support resolves issues within 24 hours
- Discounted pricing for products lower than open market; less than or equal to GSA
- Simple e-ordering with built-in regulatory guidance
- Support all contract types to align incentives of DoD and contractors; terms and conditions easily customized at task or delivery order level

You don't have to use DoD contracts if NITAAC is the better choice.

The Department of Defense has long encouraged the use of non-DoD contracts if the products and services available meet or exceed DoD schedule or performance requirements. Even if the needed items are already provided under a DoD contract, exceptions can be made for:

- More favorable or better pricing
- Greater competition leading to better technical solutions
- More advantageous terms or conditions including faster delivery

If you're concerned about program fees, DFARS 217.7802 says that cost effectiveness, including taking into account discounts and fees, are factors in a best interest decision. The best interest determination should also address the basis for concluding that the fees charged are fair and reasonable for the effort and expertise provided; and commensurate with the tasks to be accomplished.

The bottom line for COs: as long as the need is documented and in the best interest of the DoD, the decision to use a NITAAC GWAC is yours.

Own the information, advance the mission.

As recent DoD directives confirm, purchasing decisions should be based on delivering best value to the taxpayer and superior capability

to the warfighter in the shortest possible time. Congress authorized GWACs for exactly this purpose – there is simply no faster, more flexible, value-oriented vehicle for purchasing information technology.

GWACs enable you to realize the continual benefits of competition by providing fair opportunity to a highly qualified cadre of contract holders every time a requirement is submitted. NITAAC's e-ordering systems are aligned with many of the new DoD directives, enabling customers to mandate affordability and set and manage shorter timeframes. With today's battlefield as dependent on bits and bytes as bullets, the speed of NITAAC GWACs can be a crucial factor in mission success.

Achieve greater efficiencies with Acquisition 2.0

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Everything's new but our name.



Let NITAAC Program Specialists provide you with in-depth knowledge of our Government-Wide Acquisition Contracts (GWACs) for IT products, services and solutions. We'll also demonstrate our easy and intuitive e-ordering systems so you can start using our contracts right away.

In an informative session, we'll show you how NITAAC GWACs save you time and money. You'll learn how to create and manage multiple RFPs and/or RFQs, and see how it's possible to reduce the typical 6-9 month procurement cycle to less than 30 days for task orders, and less than 3 days for delivery orders.

Your free training can be customized for contracting officers, program managers, administrators – anyone involved in requesting, recommending or purchasing IT up to and including your agency CIO. If you have specific requirements in mind, we'll show you how they can be fulfilled through one or both of our contracts, ECS III for product solutions and CIO-SP2i for service solutions.

Whether you need training for one person or one hundred, request your free session today. NITAAC is ready to show you a whole new way of doing business.

Our e-ordering systems are so easy, anyone can use them.

For adults, there's **free training.**



TRAINING

SPEED • EASE • FLEXIBILITY • RESPONSIVENESS • CONTROL • COST EFFECTIVENESS

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>> What is NITAAC?

Housed within NIH, NITAAC has been designated by the OMB to manage multiple Government-Wide Acquisition Contracts (GWACs) – IDIQ purchasing vehicles authorized by Congress to streamline IT acquisitions according to FAR Part 16. With over a decade of success behind us, NITAAC has a track record as an innovator when it comes to federal IT procurement.

>> Why should I get free training?

Learn why NITAAC GWACs are easier to use than most other procurement vehicles; and, how our systems enable customers to efficiently handle procurements. You can also get answers to questions specific to your agency requirements. Training sessions cover:

- Why choose NITAAC
- Benefits of GWACs
- Review of FAR Part 16
- NITAAC contract vehicles
- E-ordering systems
- Q & A session

How can NITAAC help me?

NITAAC GWACs can be used by any federal civilian or DoD agency without any special Delegation of Procurement Authority from NITAAC. Your acquisitions will be faster, easier, and more flexible, backed by responsive customer service and a low access fee – all without losing contract control. Learn how to:

- Create and manage RFPs for task orders and RFQs for delivery orders in 10 minutes or less
- Award task orders in 30 days or less; delivery orders in 1-3 days
- Easily manage the entire order solicitation process – RFIs to resulting RFP/RFQs, Q&As, evaluation and award
- Process solicitation amendments quickly and easily
- Select awardees based on your best value criteria
- Save money with discounted pricing lower than open market; less than or equal to GSA

What can I purchase through NITAAC?

NITAAC is the only government procurement office with multiple GWACs for IT products, services and solutions. Use one or both of our contracts to get the latest technology at the lowest prices.



For COTS IT products and services, ECS III is your go-to contract. You'll find six lots covering a wide spectrum of IT from smart card readers to networking gear, software to satellite servers.



If customized IT hardware, software or services will satisfy your mission, CIO-SP2i has everything you need. With nine task areas that proactively address issues deemed vital to the federal government, this contract supports your CIO and helps your agency deliver results by providing comprehensive solutions.

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