



# The State of NITAAC

April 17, 2020

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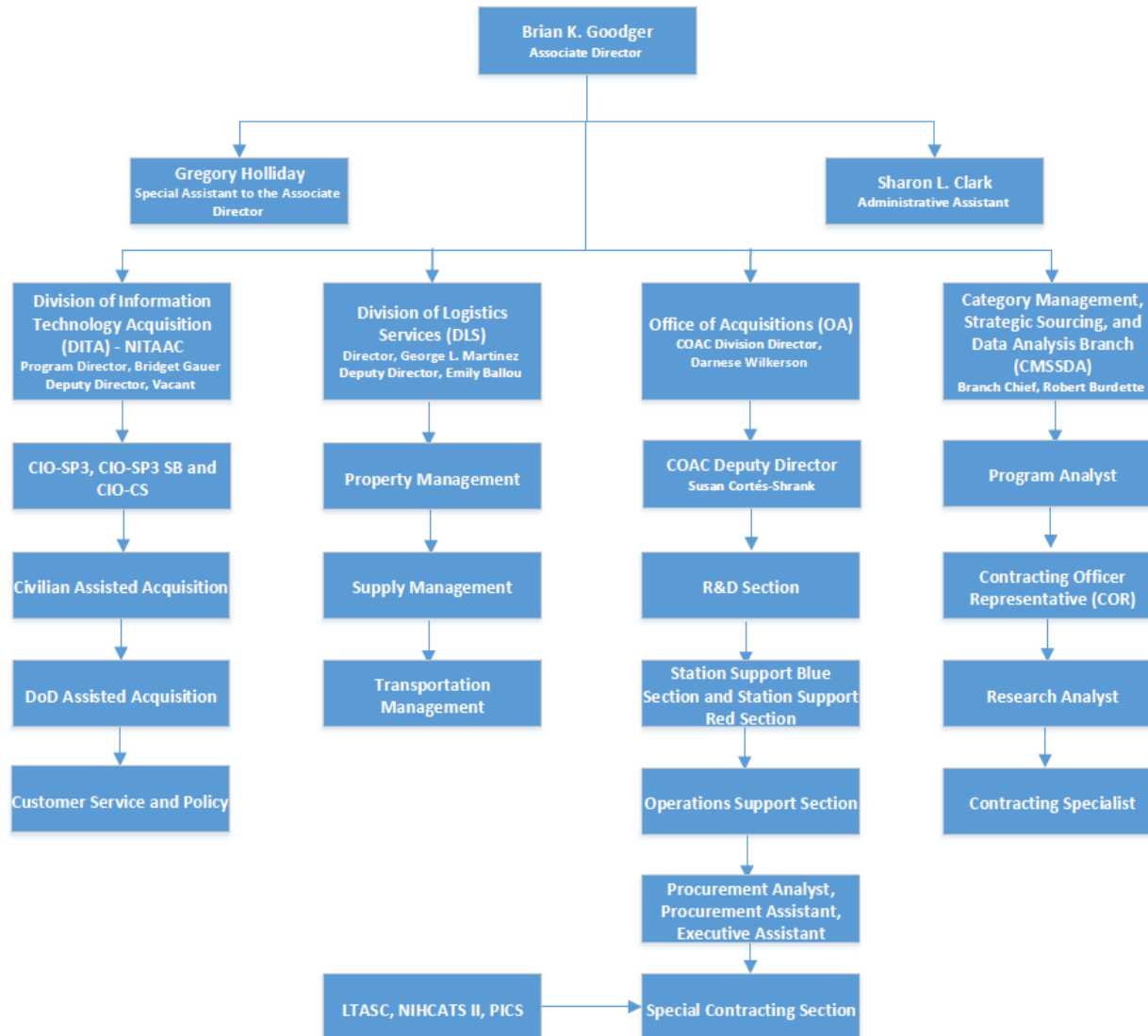
Associate Director, OLAO



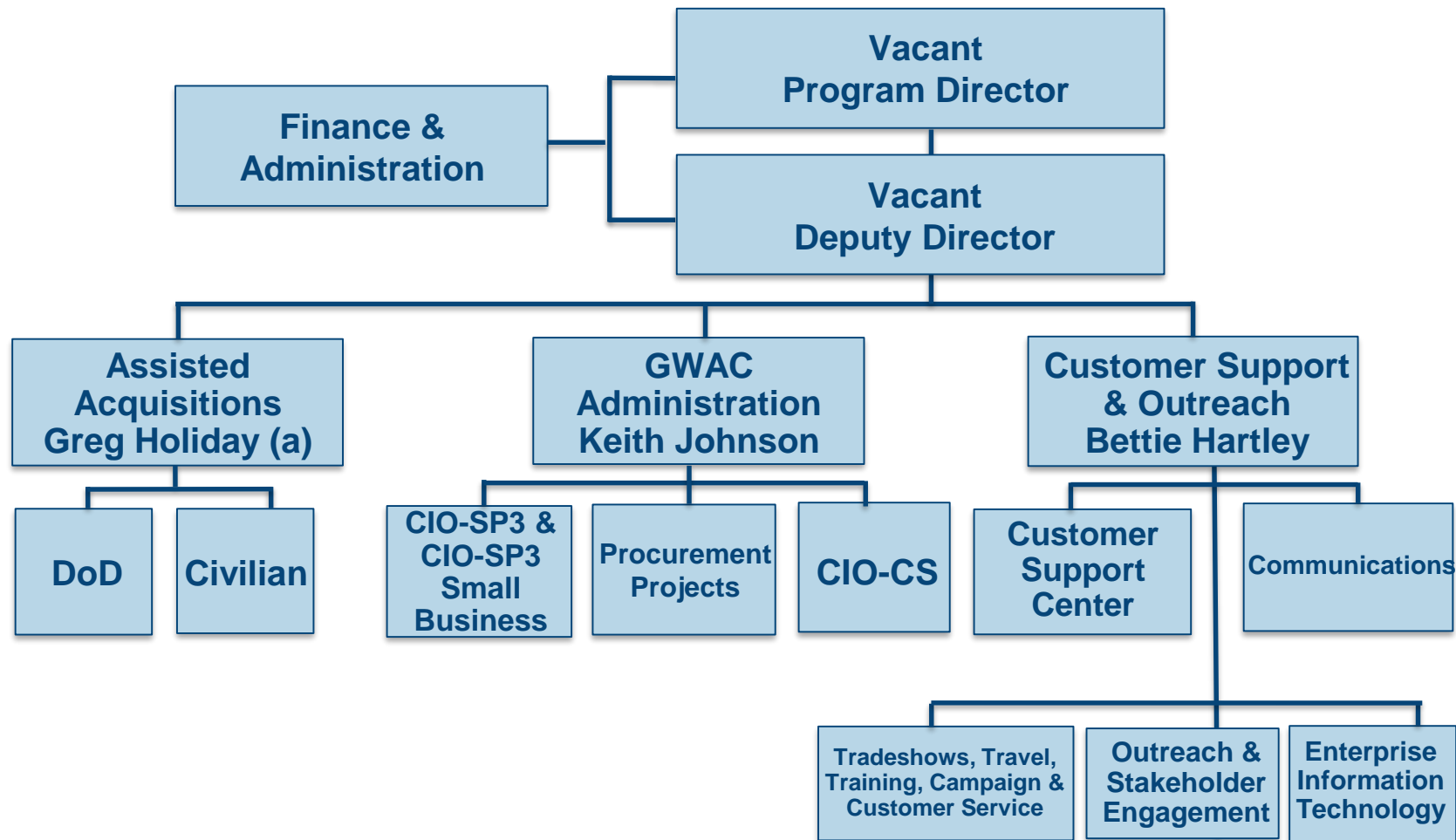
National Institutes  
of Health



A Program of the NIH | OMB Executive Agent



# Functional Organizational Chart



# About NITAAC

- The National Institutes of Health **Information Technology Acquisition and Assessment Center (NITAAC)** is housed in the National Institutes of Health (NIH), which is part of the Department of Health & Human Services. One of the largest government-wide IT contracts in the govt. Health IT niche; products and services.
- Not appropriated by Congress; a true 100% fee-for-service organization. Runs like a small business inside government.
- NITAAC reports to the Associate Director of the Office of Logistics and Acquisition Operations (OLAO), which reports directly to the NIH Head of the Contracting Activity. Offices in Rockville, MD --- Though it does have a dotted line in some aspects in reporting to the Office of Management and Budget (OMB)
- NITAAC has a very small full-time equivalent federal footprint - just 24 federal billets (7 current federal employees), but triple that in in-house contractor support

**USG**



**Private  
Industry**

# NITAAC Overview

- NIH Information Technology Acquisition & Assessment Center (NITAAC)
  - Housed within HHS/NIH
  - Over 20 years experience in government-wide IT contracting
  - Sole mission is to manage the NIH GWACs
- Designated Federal Executive Agent to administer three Government-Wide Acquisition Contracts (GWACs) to any Federal civilian or Department of Defense (DoD) agency information technology:
  - Services
  - Solutions
  - Commodities
- Fulfilled over \$5B of federal IT requirements last year

# Latest news: BIC & Ramp-on

- Best In Class (BIC) is a an OMB distinction that NITAAC has earned for its entire suite of contracting vehicles.
- BIC vehicles must conform to category management principles; demonstrate savings through leverage buying; have significant small business representation, and data-data-data; with transparency in that data.
- CIO-SP4 dates and timelines
  - CIO-SP3 ends in May of 2022
  - Acquisition Planning by the government is ongoing
  - See the schedule later in the presentation
- Ramp-on updates:
  - SDVOSB.....40 contractors added
  - HUBZone.....20 contractors added
  - 8(a).....30 contractors added
  - SB.....awards announced in March of 2020

# NITAAC Ubiquity

- 85% of the task and delivery order awards off our suite of contracting vehicles have been performed in the greater DC metro area.
- However, NITAAC work is performed in 44 of the 50 states and 151 counties
- Civilian Agencies: account for about 75% or roughly \$3B of the orders. HHS!
- DoD: the remaining 25% or roughly \$2B of the orders
- Heavy SB footprint with SB set-asides, and high Socio-economic numbers (see next slide for details)
- OMB Tiers:
  - Tier 3 Best In Class (BIC)
  - Tier 2 Multi-agency vehicle
  - Tier 1 Agency wide vehicle that is mandatory
  - Tier 0 All other contracts
- Heavy travel TDY budget to attend conferences, symposiums, meet with customers, provide training, talk with private industry





# CIO-SP3 Contract Data

Annual Totals By GWAC				
FY	CIO-SP3		CIO-SP3 Small Business	
	Count	Amount	Count	Amount
2012	16	\$127,460,274.93	9	\$34,544,360.00
2013	48	\$1,621,588,463.94	73	\$910,907,874.64
2014	81	\$2,294,093,294.73	118	\$1,918,423,820.44
2015	79	\$2,208,431,658.80	152	\$1,509,447,910.31
2016	82	\$3,357,499,727.16	134	\$1,077,394,767.87
2017	71	\$2,202,708,072.18	119	\$1,644,946,841.48
2018	58	\$1,833,594,489.27	77	\$1,581,462,261.25
2019	62	\$3,550,947,971.78	106	\$1,869,885,690.90
<b>Grand Total</b>	<b>497</b>	<b>\$17,196,323,952.79</b>	<b>788</b>	<b>\$10,547,013,526.89</b>

- Small Business: 358 (320 SB + 38 LB)
  - 92 SB, 132 8(a), 52 SDVOSB, 22 WO, 22 HUBZone
- Large Business: 52 (50 LB + 2 SB)

# NITAAC Contract Holders

- Select pool of industry leaders and innovators
  - Awarded through comprehensive evaluation process:
    - Technical capabilities
    - Past performance
    - Small business subcontracting plans
    - Health-related SME
- Commitment to long-term relationships
- Continuous Contract Holder engagement:
  - Monthly conference calls, quarterly meetings, Community Action Groups
- Training provided to contractors on new policies, internal systems, innovative approaches, etc.



# CIO-SP3 & CIO-SP3 Small Business

## \$20 Billion Ceiling

Each GWAC has a \$20B ceiling (awards made in 2012)

## 10-Year Ordering Period

Each GWAC has a 10 year ordering period

## 137 Labor Categories

137 Labor Categories with competitively-priced labor rates:

- Additional categories can be added at the task order level
- Agile & flexible in support of all contract types
- Rates are 10-15% less than comparable vehicle

## Order Types

Flexibility to add a combination of order types:

- -- Fixed-Price (FP),
- -- Cost-Plus-Fixed-Fee,
- -- Cost-Plus-Award-Fee,
- -- Cost-Plus-Incentive-Fee,
- -- Labor Hour (LH) and
- -- Time-and-Materials
- Various contract types to fit the needs of unique requirements

## Commercial & Non-Commercial

Can be used for commercial or non-commercial IT solutions

## 15 Years of Performance

Each GWAC has a 15 year period of performance (awards made in 2012)

# CIO-SP3/CIO-SP3 Small Business Scope

## CIO-SP3

- Eligible in all 10 task areas
- NCAF 0.65%
- Average orders range from \$50K-\$700 M

## CIO-SP3 Small Business

- Average orders range from \$15K-\$400 M
- Both Small and Large
- 5 Socioeconomic Categories
  - Small Business
  - HUBZone
  - SDVOSB
  - 8(a)
  - Women Owned
- NCAF 0.55%
- Not all 10 task areas are eligible

## Services and Solutions Across 10 IT Task Areas

1. IT Services for Biomedical Research Health Science & Healthcare
2. Chief Information Officer (CIO) Support
3. Imaging
4. Outsourcing
5. IT Operations and Maintenance
6. Integration Services
7. Critical Infrastructure Protection and Information Assurance
8. Digital Government
9. Enterprise Resource Planning
10. Software Development

# Changes for CIO-SP4

1. The ceiling value of each contract will increase, likely from \$20 billion to \$40 billion.
2. POP will be changed from a ten-year base to a five-year base with a five-year option. Individual contract holder options will be exercised at the discretion of NITAAC.
3. CIO-SP4 may use a phased evaluation approach that requires vendors to fill out a self scoring sheet. The scoring sheets may be evaluated using a point system and cut-off.
4. Corporate experience will likely be used as an evaluation factor.
5. The most important part of the Draft RFP is Section C – Statement of Work, which includes 10 task areas, many of which have been expanded upon or further defined including a couple of additions.
6. Small business set-asides of all types (SB, HUBZone, SDVOSB, and 8(a)) will continue to be a significant part of performance in CIO-SP4.

# Changes for CIO-SP4 ...continued

7. The NIH has identified a range of anticipated awards in each of the business sizes and socio-economic categories.
8. The number of small business awards will likely stay about the same from CIO-SP3 to CIO-SP4. Although a company may receive multiple award in various small categories, they will once receive only one contract number, unless they also receive an 8(a) contract.
9. The government may or may not conduct a ramp-on under CIO-SP4, the government is more likely to provide the opportunity for SB contract holders to increase their number of task area capabilities.
10. The CIO-SP4 contract may contain more robust off ramp language that encourages more contract holder participation.
11. Our ordering system, e-GOS will be revamped to include more features and generally re-organize things to be more efficient.
12. The due date for the NCAF will be extended from 10 days to 20 days.

# Anticipated PALT/PAT for CIO-SP 4

Draft RFP – March 27, 2020

Comments back to the govt. – May 15, 2020

Industry Days – ongoing

RFP – on or about December 15, 2020

Proposals due – March 31, 2021

Govt. Technical Review (TEP) – Spring and early Summer, 2021

Formal Source Selection Process with SSA – Fall, 2021

Award notices – December 17, 2021

Performance starts – May 20, 2022

# NITAAC Customer Support Services

- Live Representatives (8am-6pm) 1-888-773-6542
- 1 Hour Response Time for all inquiries
- Library of Tools/Templates @nitaac.nih.gov
- Free Technical Reviews on SP3 & SP3 Small Business  
NITAACsupport@nih.gov
- Complimentary Training Sessions with 2 CLPs